


THE WINTER LABORATORY

THE WINTER LABORATORY EXPERIENCE

For discerning dentists all over the world, The Winter Laboratory is the go-to destination for an unprecedented partnership. The foundation of our work comprises:

- Collaboration and Communication
- Predictability
- Comprehensive Product Offerings
- Uncompromised Fit and Esthetics
- Technical Expertise
- Unmatched Quality

Our clients have been kind enough to share their thoughts on our work together. Here's what your peers have had to say about their Winter Laboratory experience, our products and our people.



COLLABORATION

Consider The Winter Laboratory an extension of your practice. We welcome partnership with clinicians of all levels, and work to ensure we will both grow through our interactions.

"The confidence that The Winter Lab has given me has been amazing. I've become a better clinician. You have an end result that you want. Now I know that what I've envisioned for my patient is actually going to happen. I feel like now I can tackle cases that I would have talked my patients out of."
-Dr. Mona Patel

"I really enjoy my relationship with the lab. I think they have elevated my game. They have allowed me to do more esthetically challenging cases, given me more confidence doing more comprehensive and complex cases. If I'm not sure exactly how I want to proceed, I like that I can get the case to them - or even before, send them photos or study models - and we can start collaborating on the best way to proceed."
-Dr. Wayne Ku

"They have a commitment to work with you and improve what you're doing. Use that. Listen to what you can do better. If you have a commitment to excellence, let them help you get there. They don't intimidate you. They're not criticizing. They're telling you what they need to give you what you need."
-Dr. Cynthia Brattesani

"Any case is a 50-50 relationship: half doctor and half the artistry of the lab. If one side isn't up to par, you've blown the case. You guys are rock stars!! I'm very excited to see what other amazing things we can do together."
-Dr. Dipesh Sitaram

COMMUNICATION

We believe that communication is the key to successful collaboration. The level of communication you experience with The Winter Laboratory will be unlike any other lab you have worked with.

"The level of communication that the lab has with my office staff and me is incredible. If there is ever a possible issue, they call me to discuss it, often with photos they have taken in the lab. This is a level of collaboration that I have not experienced with other labs."
-Dr. Bryan Blew

"When something needs to be fixed on our end, we talk to them. They let us know what we need to do differently. It's been a learning curve also for me and my dentistry has gotten better. My impression-taking has improved, and with my assistants also."
-Dr. Bridget Burris

"I feel that sometimes they will give me input that I haven't thought about. That gives me the opportunity to expand my skills by working with them. It's a two-way street. I have to give them what they need to give me back what I want. I really value that communication and collaboration."
-Dr. Wayne Ku

"I find that The Winter Lab actually asks questions and requires much more information. The prescription form is so detailed ... it's asking you what YOU want. The communication is at a much higher level than with your regular lab."
-Dr. Mona Patel

Continued

PREDICTABILITY

Our promise: Quality you can count on, case after case.

“The Winter Laboratory’s greatest strength? Predictably excellent results. I send cases to Winter Lab because it will decrease my redo’s to next to nothing.”

–Dr. Bridget Burris

“I’m impressed by the consistency of the product that I receive from the lab, whether single unit crowns or multi-unit esthetic cases.”

–Dr. Bryan Blew

“It’s helped me to streamline my office protocols, having that predictability factor. Instead of scheduling 45 minutes to seat a crown, because I may have to do 15 minutes of adjustment and then 10 minutes of polishing, now I know I can do it in 15 minutes and we’re good to go.”

–Dr. Wayne Ku

ESTHETICS

Color. Form. Translucency. The entire Winter Laboratory product line embodies matchless artistry on all anterior and posterior units.

“It’s not only about color. It’s also the embrasures the emergence profiles. It’s how to make teeth look lifelike to the ultimate degree. I don’t want to be that dentist where all my veneers look alike. I want personality to fit the veneers. I think I’ve done five sets of veneers with TWL. Not one looks the same. Certainly colors make a big difference, but translucency, the shape, the incisal embrasures. If I showed you the five pictures side-by-side you’d see they’re all different. And that’s a real find. That’s the art. I love that about them.”

–Dr. Cynthia Brattesani

“Esthetically, their work excels. The cementing process always will go easier. That 50-micron fit is better than I can see. The fit, the marginal adaptations are going to be better. Ease of cementation, appearance.”

–Dr. Paul Cannariato

“I just put in a patient’s veneers and they were a beautiful match in color and shape. He and his mom were delighted and said they looked very natural.”

–Dr. Arezoo Bahar

PRODUCT LINE

We offer a range of products to suit the needs and preferences of every patient. Our Select, Original and Master series embody the fit, form, finish and function that we are known for.

“The full-contour zirconia and e.max look nearly identical, and a Select full-contour all-zirconia milled crown is comparable to the best porcelain fused to metal. They’re consistently very, very good, easy to cement and easy to work with.”

–Dr. Paul Cannariato

“It’s an absolutely incredible learning experience. You buy one product and you can’t turn back.”

–Dr. Dipesh Sitaram

“I have used Select for the majority of my posterior units, both zirconia and lithium disilicate. The results have been great. In some instances, such as anteriors and select premolars, I have used the Original level and have been amazed.”

–Dr. Bryan Blew

FIT

Restorations that fit at try-in with minimal adjustments. Count on The Winter Laboratory for precise fit on every case.

“We are amazed at how perfect everything fits!”

–Dr. Noah Belman

“Fit has never been an issue for me, and as long as we have done everything correctly on our end, occlusion and shade have been very, very good.”

–Dr. Bryan Blew

“The fit is fantastic. I hardly have to do any adjustments. My team is even excited to send our cases to The Winter Laboratory and excited to see the cases come back.”

–Dr. Cynthia Brattesani

“Now my seating appointments go very predictably, and it certainly is much less time-consuming than when I had to do it in the past. Most of the time, the crown goes into place and that’s it. Check the margin, the margin is there. There is very little for me to do – whatever tiny tweaks I have to do, five minutes, done. It’s really nice.”

–Dr. Wayne Ku



EXPERTISE

Personally trained by master ceramist and prosthodontist Dr. Robert Winter, our expert technicians see restorative dentistry through the eyes of both the practitioner and the technician.

“I actually went out to The Winter Laboratory and went through the process of how they make the crowns and met the technicians there. That enlightened me as to how crowns are made there and the precision that goes into them. And the knowledge of the technicians. I was impressed.”
-Dr. Bridget Burriss

“I’ve worked with some good labs over the years, but when I got my first few restorations back from The Winter Laboratory, I was just astounded. The attention to material science, the preparation design. There was less need for explaining what I was after. I want to say the difference is Bob Winter, his extreme perfectionism and the quality of training he gives his technicians. I have never been so proud of the restorations I’ve put in patients’ mouths.”
-Dr. Steve Rzepecki

“These guys have my back on occlusion quality and esthetics.”
-Dr. Dipesh Sitaram

QUALITY

The foundation of every successful case: where technical precision and artistry meet.

“I felt The Winter Laboratory definitely delivered on that in the sense that the quality of the finished product was far superior to what I was accustomed to using in the past.”
- Dr. Wayne Ku

“I did one of my most demanding cases on a demanding patient. It’s was #8 veneer, #9 crown, #10 implant. We’re talking three different substrates. Three different translucencies. The Winter Laboratory got it. I would have referred him somewhere else if I didn’t have the confidence to know I’d get what I asked for.”
-Dr. Cynthia Brattesani

“There’s always challenges with color matching, but I know that Winter Lab is very careful with their colors. I’m impressed by the precision and quality. Try-ins go well.”

-Dr. Bridget Burriss

“For the long-term success of the case, it’s about the margins, the fit, etc. The quality I get from The Winter Laboratory ensures the long-term success of every case.”

-Dr. Dipesh Sitaram

“The addition of the Select option has brought down the cost considerably without losing a bit of quality. Some people may have the perception that they can’t afford to work with The Winter Laboratory. But if you can get your cases to go in more easily, and you can reduce your second visits, you’re actually saving money. And you’re saving yourself a lot of hassle.”

-Dr. Paul Cannariato

“I opened up a case with The Winter Laboratory for a screw-retained anterior implant crown that had to be matched up to an existing ceramic PFM. It was beautiful and the charge was comparable to my local labs.”

-Dr. Mona Patel

**WHETHER YOU ARE
CONSIDERING CHANGING LABS
OR AUGMENTING YOUR CURRENT
LAB PARTNERSHIPS, WE
WELCOME THE OPPORTUNITY
TO COLLABORATE WITH YOU ON
FUTURE CASES.**

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16 Technology Dr, Ste 154
Irvine, CA 92618

P: 877.422.4123

F: 949.315.3860

info@winterlab.com

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